

SPO ALERT

Date: 04/04/2017

To: State Agencies and Cooperative Members

From: State Procurement Office

Re: "Extension/Cancellation: (Real-time Captioning (CART) and Sign Language Interpreter Services)"

Contract Extensions:

Contracts Number	Vendor Name	Effective
ADSP013-044181	Access Professional Interpreting	March 31, 2017
ADSP013-044183	Arizona Interpreting Service	March 31, 2017
ADSP013-044184	Catholic Community Services of Southern Arizona, Inc.	March 31, 2017
ADSP013-044187	HORN INTERPRETING SERVICES INC dba AZ Freelance Interpreting Services	March 31, 2017
ADSP013-044185	Karla M. Martin	March 31, 2017
ADSP013-044178	Professional Court Interpreting & Translating Services	March 31, 2017
ADSP017-165887* Please note, this contract replaces ADSP013-044179 due to change of vendor name.	ASLID LLC* Old vendor name: Arizona Sign Language for the Deaf LLC	March 31, 2017

Contracts not Extended:

Contracts Number	Vendor Name	Effective
ADSP013-044186	A Foreign Language Service Corp	March 26, 2017
ADSP013-044189	CANYON STATE REPORTING SERVICES LLC	March 26, 2017
ADSP013-044182	Purple Language Services Co	March 26, 2017
ADSP013-044180	Davo Services	March 26, 2017

Primary Users:

Agency or CO-OP	Spend
DEPT OF ECONOMIC SECURITY	\$740 k
SCHOOLS FOR THE DEAF AND THE BLIND	\$200 k

Description:

Real-time Captioning (CART) and Sign Language Interpreter Services is a Statewide agreement to assist with providing quality communication to the deaf and hard of hearing community.

Summary of Results:

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Contract rates were negotiated for the last term of the contract. Resulted in a consolidation of contracts from 11 suppliers to 7 suppliers and a total of %25K in saving for the State of Arizona. Did not extend contract with low spend for the following reasons: 1) Right-sizing contract portfolio by utilizing lean principles and 2) vendors did not offer competitive pricing after new negotiated rates with other vendors. Overall, extended contracts with a negotiation average of 21% in reductions.

Supplier	Average Reduced Pricing per Line Item
<i>Access Professional Interpreting</i>	8%
<i>Catholic Community Services of Southern Arizona, Inc.</i>	14%
<i>HORN INTERPRETING SERVICES INC dba AZ Freelance Interpreting Services</i>	11%
<i>Karla M. Martin</i>	17%
<i>Professional Court Interpreting & Translating Services</i>	38%
<i>ASLID LLC</i>	36%

This contract will be re-solicited in September 2017.

If there are any questions, please feel free to contact Ashley Carter, *State Procurement Manager* at (602) 542-2062 or ashley.carter@azdoa.gov.